## Half-Yearly Financial Stability Report – the Securities Industry Intermediaries Supervision Department<sup>1</sup> February 2005

## **Summary**

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## Overview of the Securities Industry in the Second Half of 2004

- 1. The Hong Kong securities market maintained its momentum in the second half of 2004. Turnover was boosted b strong market sentiment, positive economic figures, improved consumer confidence, and market events such as concept stock fever.
- 2. Table 1 summarised the securities industry s statistical information and financial highlights for the second half of 2004.
- 3. The total value of transactions reported in the second half of 2004 is similar to that of the first half of 2004. Total e penses reported in the second half was higher than that of the first half as a result of ear-end e penditure provisions such as staff related costs and management fees.
- 4. The overall profitabilit of the industry increased b. 86% to HK\$13 bn in 2004 (HK\$7 bn in 2003). The industres capital base remained strong with shareholders fund stood at HK\$ 77 bn as at the end of 2004.

<sup>1</sup> This paper is for pure fact-finding and research purpose, and is not an attempt to comment on the developments of an markets/ companies or interpret the policies concerned. The views e pressed in this paper do not represent those of the SFC.

Table 1 – Statistical Information and Financial Position of the Securities Industry							
As at	31/12/2004	30/06/2004					
Total number of securities dealers & securities margin financiers	663	667					
Total number of active cash clients <sup>1</sup>	609,281	666,621					
Total number of active margin clients <sup>1</sup>	76,546	75,419					
Balance Sheet (HK\$ mn)							
Cash in hand and at bank <sup>2</sup>	110,176	99,811					
Amounts receivable from margin clients <sup>3</sup>	17,158	16,008					
Amounts receivable from clients and other dealers arising from dealing in securities	65,357	77,496					
Other assets	138,922	103,754					
Total assets	331,613	297,069					
Amounts payable to clients and other dealers arising from dealing in securities	124,739	124,815					
Total borrowings from financial institutions	56,264	41,642					
Other liabilities	73,620	56,505					
Total shareholders' fund⁴	76,990	74,107					
Total liabilities and shareholders' fund	331,613	297,069					
	6 months to	6 months to					
	31/12/2004	30/6/2004					
Profit and loss (HK\$ mn)							
Total value of transactions <sup>5</sup>	8,084,027	8,536,063					
Net securities commission income	8,269	9,956					
Gross interest income	1,322	1,233					
Other income <sup>6</sup>	15,282	15,566					
Total overheads and interest expense	(21,090)	(17,710)					
Net profit for the period	3,783	9,045					

Active clients are clients for whom the licensed corporation is required to prepare and deliver monthly statements of account in respect of the relevant reporting month in accordance with Securities and Futures (Contract Notes, Statements of Account and Receipts) Rules.

Cash in hand and at bank includes trust monies held on behalf of clients amounting to HK\$49,305 mn (30/6/2004: HK\$43,019 mn).

Table 2 – Financial Performance of SEHK Participants							
	6 months ended 30/6/2003	6 months ended 31/12/2003	6 months ended 30/6/2004	6 months ended 31/12/2004			
Total value of transactions (HK\$ bn)	1,976	3,938	4,763	4,680			
Net securities commission income (HK\$ mn)	3,700	6,696	7,438	6,575			
Net profit/(loss) from proprietary trading (HK\$ mn)	108	326	285	128			
Net profit for the period (HK\$ mn)	607	3,377	4,997	2,057			

Sources: Monthly Financial Returns submitted in accordance with the Securities and Futures (Financial Resources) Rules by securities dealers and securities margin financiers.

6. Table 3 summarised the financial performance of each categor of SEHK participants. Categor B SEHK participants earned higher operating

income in the second half of the ear because of more fee income received.

Table 3 – Financial Performance of SEHK Participants – Breakdown in Different Categories (HK\$ mn)									
	Category A*		Category B*		Category C*		All SEHK Participants		
	6 months ended 30/6/2004	6 months ended 31/12/2004							
Total value of transactions	2,225,353	2,212,385	1,659,588	1,587,656	877,700	879,718	4,762,641	4,679,759	
Total operating income	7,010	5,590	2,884	3,373	2,265	2,038	12,159	11,001	
Total overheads and interest expense	(3,804)	(4,570)	(1,895)	(2,408)	(1,463)	(1,966)	(7,162)	(8,944)	
Net profit for the period	3,206	1,020	989	965	802	72	4,997	2,057	

<sup>\*</sup> Categories A, B and C SEHK participants are identified on a monthly basis, based on their turnover on the SEHK. Category A SEHK participants refer to the top 14 brokers by market turnover, whilst Category B SEHK participants refer to those ranked 15 - 65 and the remainders are grouped under Category C SEHK participants.

Sources: Monthly Financial Returns submitted in accordance with the Securities and Futures (Financial Resources) Rules by securities dealers and securities margin financiers.